

Logistics Tariff for

11. International Suppliers Fair (IZB) 2022

October, 11th - 13th 2022

Wolfsburg, Germany

Logistics and customs provider:

Schenker Deutschland AG
Karlsruher Str. 10
DE-30519 Hannover



1. Move in / move out via advanced warehouse Hannover

1. 1 Airfreight (From airport to booth):

From free arrival airport of destination (HAJ) up to free delivered exhibition booth, including the following services

- handling at the airport
- transfer to the warehouse
- unloading at the warehouse
- warehousing
- loading on truck
- transfer to the show site
- unloading at the show site
- delivery to the exhibition booth
- forwarding agents commission
- surcharges for overtime and weekend
- service/support and onsite supervision

Rates per shipment / exhibitor / AWB (1 cbm = 167 Kgs):

\Rightarrow	up to	50 kg	EUR	340,00
\Rightarrow	up to	100 kg	EUR	500,00
\Rightarrow	up to	200 kg	EUR	585,00
\Rightarrow	up to	300 kg	EUR	695,00
\Rightarrow	up to	400 kg	EUR	755,00
\Rightarrow	up to	500 kg	EUR	840,00
\Rightarrow	up to	600 kg	EUR	895,00
\Rightarrow	up to	700 kg	EUR	965,00
\Rightarrow	up to	800 kg	EUR	1.035,00
\Rightarrow	up to	900 kg	EUR	1.100,00
\Rightarrow	up to	1.000 kg	EUR	1.175,00
\Rightarrow	up to	1.100 kg	EUR	1.260,00
\Rightarrow	up to	1.200 kg	EUR	1.325,00
\Rightarrow	up to	1.300 kg	EUR	1.385,00
\Rightarrow	up to	1.400 kg	EUR	1.460,00
\Rightarrow	up to	1.500 kg	EUR	1.515,00
\Rightarrow	over	1.500 kg	please	e ask for separate quote

These rates are also valid for re-exportation (vice-versa).

If for bulky cargo a special kind of handling is required extra charges may occur. These charges will be billed separately as per time & effort.

1.1.1 Surcharges for late arrival

Surcharges for late deliveries

⇒ on handling tariff

50%

1.1.2 SpV-Premium (German liability insurance cover) incl. insurance tax

⇒ from value rounded in increments of EUR 500,00	EUR	0,2800%
- minimum fee per shipment (for value EUR 10.000,00)	EUR	28,00



1.2 Truckfreight (From warehouse to booth):

From free arrival warehouse of destination (HAJ) mentioned in the guidelines up to free delivered exhibition booth, including the following services

- unloading at the warehouse
- warehousing
- loading on truck
- transfer to the show site
- unloading at the show site
- delivery to the exhibition booth
- forwarding agents commission
- surcharges for overtime and weekend
- service/support and onsite supervision

Rates per shipment / exhibitor (1 cbm = 200Kgs):

up to	50 kg	EUR	185,00
up to	100 kg	EUR	295,00
up to	200 kg	EUR	320,00
up to	300 kg	EUR	340,00
up to	400 kg	EUR	385,00
up to	500 kg	EUR	425,00
up to	600 kg	EUR	470,00
up to	700 kg	EUR	510,00
up to	800 kg	EUR	550,00
up to	900 kg	EUR	590,00
up to	1.000 kg	EUR	625,00
up to	1.100 kg	EUR	665,00
up to	1.200 kg	EUR	700,00
up to	1.300 kg	EUR	740,00
up to	1.400 kg	EUR	775,00
up to	1.500 kg	EUR	830,00
over	1.500 kg	please a	ask for separate quote
	up to	up to 100 kg up to 200 kg up to 300 kg up to 400 kg up to 500 kg up to 600 kg up to 700 kg up to 800 kg up to 900 kg up to 1.000 kg up to 1.200 kg up to 1.300 kg up to 1.300 kg up to 1.400 kg up to 1.500 kg	up to 100 kg EUR up to 200 kg EUR up to 300 kg EUR up to 400 kg EUR up to 500 kg EUR up to 600 kg EUR up to 700 kg EUR up to 800 kg EUR up to 900 kg EUR up to 1.000 kg EUR up to 1.000 kg EUR up to 1.200 kg EUR up to 1.300 kg EUR up to 1.400 kg EUR up to 1.400 kg EUR up to 1.500 kg EUR

These rates are also valid for re-exportation (vice-versa).

If for bulky cargo a special kind of handling is required extra charges may occur. These charges will be billed separately as per time & effort.

1.2.1 Surcharges for late booking and late arrival - to be charged on the logistics tariff

⇒ Late booking surcharges after booking deadline (Sept 26th)
 ⇒ Surcharge for late deliveries after arrival deadline
 50%

1.2.2 SpV-Premium (German liability insurance cover) incl. insurance tax

⇒ from value rounded in increments of EUR 500,00 EUR 0,1131% - minimum fee per shipment (for value EUR 10.000,00) EUR 11,31



1.3 Oceanfreight (From port to booth):

From free arrival port of Bremerhaven or Hamburg up to free delivered exhibition booth, including the following services

- handling at the port of arrival
- transfer to the warehouse
- unloading at the warehouse
- warehousing
- loading on truck
- transfer to the show site
- unloading at the show site
- delivery to the exhibition booth
- forwarding agents commission
- surcharges for overtime and weekend
- service/support and onsite supervision

Rates per shipment / exhibitor / B/L (1 cbm = 200 Kgs):

\Rightarrow	up to	100	kg	EUR	740,00
\Rightarrow	up to	200	kg	EUR	795,00
\Rightarrow	up to	300	kg	EUR	870,00
\Rightarrow	up to	400	kg	EUR	995,00
\Rightarrow	up to	500	kg	EUR	1.085,00
\Rightarrow	up to	600	kg	EUR	1.155,00
\Rightarrow	up to	700	kg	EUR	1.250,00
\Rightarrow	up to	800	kg	EUR	1.335,00
\Rightarrow	up to	900	kg	EUR	1.430,00
\Rightarrow	up to	1.000	kg	EUR	1.500,00
\Rightarrow	up to	1.100	kg	EUR	1.565,00
\Rightarrow	up to	1.200	kg	EUR	1.610,00
\Rightarrow	up to	1.300	kg	EUR	1.680,00
\Rightarrow	up to	1.400	kg	EUR	1.740,00
\Rightarrow	up to	1.500	kg	EUR	1.815,00
\Rightarrow	over	1.500 kg	J	please ask	for separate quote

These rates are also valid for re-exportation (vice-versa).

If for bulky cargo a special kind of handling is required extra charges may occur. These charges will be billed separately as per time & effort.

1.3.1 Surcharges for late arrival

Surcharges for late deliveries

 \Rightarrow on handling tariff

50%

1.3.2 Full Container Loads (FCL), Direct deliveries on request

1.3.3 SpV-Premium (German liability insurance cover) incl. insurance tax

⇒ from value rounded in increments of EUR 500,00	EUR	0,4000%
- minimum fee per shipment (for value EUR 10.000,00)	EUR	40,00



2. Customs Formalities

Customs formalities will be arranged acc. to previous instruction and do include all necessary procedures involved with customs officials.

2.1 Temporary importation / Re-Export

Charges for customs formalities on temporary basis (i.e. products, standmaterial etc.) incl.:
- issuing of customs declaration

- customs officers fees

\Rightarrow	per shipment and document	EUR	200,00
\Rightarrow	customs inspection incl. precheck of shipment and docs	EUR	85,00
\Rightarrow	customs bond fee (charges for deposited customs security)		
	- from declared CIF-value		0,75%
	- minimum fee	EUR	40.00

2.2 Permanent importation

Charges for customs formalities for permanent entry (for giveaways, brochures etc.) incl.:

- issuing of customs declaration
- customs officers fees

⇒ per shipment and document	EUR	200,00
⇒ customs inspection incl. precheck of shipment and docs	EUR	85,00
⇒ fees for payment of duties and V.A.T.		1,50%
- minimum fee	EUR	40,00



3. Onsite Services

3.1 Direct deliveries to fairground / forklift & personnel services

Due to situation onsite, additionally to a forklift for unloading from truck, also manpower and pallet-jack are necessary for stand-delivery. Same vice versa for outbound.

⇒ rental of a forklift upto 4 tons	per commenced hour EUR	245,00
- incl. driver & fuel		
 incl. manpower & pallet-jack 		
Minimum per order:		1 hour

3.2. Additional rental of equipment and personnel (for standfitting works)

\Rightarrow	worker/manpower, unskilled	per commenced hour	EUR	55,00
	- minimum use per order: 2 hours			
\Rightarrow	pallet jack	per commenced hour	EUR	20,00
	- minimum use per order: 2 hours			
\Rightarrow	packer, skilled with tools		price on	request
\Rightarrow	manual load lifter upto 6 mt working h	eight per day/lifter	EUR	160,00
	- transfer to / from the booth	per rental period	EUR	220,00
\Rightarrow	rental of a liftable platform truck incl. of	driver per com. hr	EUR	295,00
	- minimum use per order: 1 hour			
\Rightarrow	rental of heavy duty boards for the de	livery or		
	lining of goods incl. installing and pick	up per board/day	EUR	25,00
\Rightarrow	rental of rotating lifting car-jack (set of	f 4)		
	incl. transport to / from booth	lumpsum	EUR	105,00

3.3. Surcharges for equipment & personell rental (except of for pallet jack + load lifter)

Surcharges for overtime/weekend will be charged as follows:

⇒ Monday - Friday after 16:00 hrs	25%
⇒ after 20:00 hrs and Saturday till 20:00 hrs	50%
⇒ saturday after 20:00 hrs, Sunday, public holiday	100%
⇒ late booking surcharge for bookings after deadline (Sept 26th)	25%

3.4 Storage of empties/material during the show

Collection from stand, storage and returning to the booth after the end of the fair:

<u>Definition Express Empties</u>: only bookable for exhibitos - re-delivery within 3 hours after close of the show Express booking must be placed latest when empties are picked up, later upgrade impossible.

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⇒ Empty packaging material per stand / order			
per piece per commenced cbm	per cbm	EUR	115,00
Minimum			4 cbm
⇒ Empties Express Surcharge			
for exhibitor empties only, for max. upto 4 cbm	per cbm	EUR	25,00
⇒ Valuables, Material per stand / order			
per piece per commenced cbm or	per cbm	EUR	120,00
Minimum			4 cbm
⇒ Pallet-jack, short (upto 120 cm)	piece	EUR	120,00
⇒ Pallet-jack, long (over 120 cm)	piece	EUR	150,00
⇒ Ladder short (upto 240 cm)	piece	EUR	89,00
⇒ Ladder long (over 240 cm)	piece	EUR	150,00

3.5 Accessible storage

Pick up from stand, storage, single deliveries to the booth during the fair:

⇒ Charges per shipment and delivery:

 charges for storage area 	on request
- delivery or pick up during the show	on request

3.6 Courier Shipments (only during the exhibition, for handing during move in / move out see 1.2)

Accepting of courier shipments at the Service Center in Hall 3 and std-delivery.

⇒ for shipments with one item	per shipment EUR	25,00
⇒ for shipments with 2-5 items	per shipment EUR	35,00
⇒ for shipments with 6-10 items	per shipment EUR	45,00
⇒ for shipments with more than 10 items	(on request

3.7 SpV-Premium (German liability insurance cover)

⇒ from value r	ounded in increments of	EUR 500,00	EUR	0,1131%
- minimum fo	ee per shipment (for valu	ue EUR 10.000.00)	EUR	11.31



4. General

4.1 Extras

All other services not mentioned will be charged acc. to previous agreement. Not included are any duties and/or import V.A.T. for definitive importations, un/-repacking, also national turnover tax, as far as it has to be charged.

4.2 Liability

The liability of the logistics provider ceases with the delivery to the booth, even if the exhibitor is absent and it begins with the collection from the booth. <u>Liability Insurance for non-SpV payers:</u>

- For groupage shipment nationally per transport way and for empties work orders: € 3,00
- For storage work orders, forklift work orders, complete dedicated trucks and for groupage-shipments land / air / ocean for Europe and overseas per transport way: € 6,00

4.. Terms of payment

All services are payable prior to delivery to the booth.

Individual payment agreements need to be accepted from both sides before the first delivery to the booth. Our preferred mode of payment is the Schenker payment manager. We can track the payment "live" and after receiving the money, the final invoice with payment remark will be provided. As methods of payment it can be chosen between Giropay, credit card or immediate payment via Klana. We kindly ask to avoid regular bank transfers.

4.4 General

We operate exclusively in accordance with the Allgemeine Deutsche Spediteurbedingungen 2017 - ADSp 2017 - (German Freight Forwarders' General Terms and Conditions 2017) and - if they do not apply for performing logistics services - with the Logistic-AGB (General Terms and Conditions of Logistics-Services Providers), as of March 2006. Note: In clause 23 the ADSp 2017 deviates from the statutory liability limitation in section 431 German Commercial Code (HGB) by limiting the liability for multimodal transportation with the involvement of sea carriage and an unknown damage location to 2 SDR/kg and, for the rest, the customary liability limitation of 8,33 SDR/kg additionally to Euro 1,25 million per damage claim and EUR 2,5 million per damage event, but not less than 2 SDR/kg.

In addition the Fair and Exhibition Conditions are applicable. The "Bundesfachgruppe Schwertransporte und Kranarbeiten (BSK)" terms and conditions are the basis for heavyload orders.

For goods which are under temporary importation and the charges have to company which is located outside the European Economic market's territory (EEC), no German turnover tax has to be debited on our charges. But all our charges are taxable if the shipment for which they do occur has to be finally imported into Germany/EEC. That can be eg. catalogues, which have been given free by customs, as well as products who have already been sold within Germany or the EEC market.

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